



WATER, POOL & MEDICAL EXPERTS









# POLLET GROUP

WATER, POOL,  
MEDICAL XPRTS

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Every project we undertake. Every milestone we reach. Every innovation we develop: water connects us. We are Pollet Group, a global network that treats water, shapes pool projects and improves healthcare. From water treatment solutions to pool products to medical care: we offer the same precision, the same quality, the same can-do, will-do drive, constantly innovating to help people squeeze every drop out of every day. Passionate about what we do, we all share the same single ambition to excel as trusted experts.

**Pollet Group**  
**Water, Pool, Medical XPRTS.**

# PART OF POLLET GROUP


Pollet Group is active in three sectors: water treatment, swimming pools, and health care. Within these three fields, the Group has companies across Europe, the Middle East and Africa. We work closely with dedicated partners all over the world. Our programme of continuous expansion is based on intensive cooperation with our customers, our striving for sustainable solutions and continuous improvement, and recruitment of talented employees. Pollet Group is part of Group J. Pollet, which also owns a chain of ten retail stores in franchise with Carrefour.

## Pollet Group

<b>1969</b> FOUNDED	<b>+ 1800</b> EMPLOYEES
<b>+ 46</b> COMPANIES	 B2B & B2C

**WATER, POOL & MEDICAL EXPERTS**

## Pollet Water Group

<b>1992</b> FOUNDED	<b>+ 1300</b> EMPLOYEES
<b>29</b> COMPANIES	 B2B & B2C

**MAKE WATER COUNT**





*Pollet* Pollet Pool Group

**2004**  
FOUNDED

**+ 290**  
EMPLOYEES

**11**  
COMPANIES



**SUPPORTING POOL BUILDERS**



*Pollet* Pollet Medical Group

**2019**  
FOUNDED

**+ 250**  
EMPLOYEES

**6**  
COMPANIES



**OFFERING MEDICAL EXCELLENCE**





HISTORICAL EXPERIENCE WITH

# DISTRIBUTION

Pollet Group has companies in 14 countries over Europe & Africa. Thanks to this network, we act locally but think globally. We attach great importance to our logistic & service platform for our water treatment customers, our pool builders & the medical industry.

**14**

14 countries  
& numerous stock  
locations



Central ERP & warehouse  
management system



Historical experience  
with distribution



One-stop-shops



# 10

10 manufacturers

Herco (DE), Esli (TR), Delta (BE), Euraqua UK (UK),  
Cappers (FR), Hydris (BE), Sterima Bissegem (BE),  
DWA (DE), Aquadeck (NL), Niveko (CZ)



Standard products &  
made-to-measure concepts



Development of OEM  
products with renowned  
partners



Worldwide export



ADDING VALUE THROUGH THE VERTICAL INTEGRATION O

## MANUFACTURING

Pollet Group contains 10 manufacturing companies. To maintain our technological lead, we continuously invest in our manufacturers. We have production facilities in Germany, France, Turkey, Belgium, the UK, the Czech Republic & the Netherlands. By vertically integrating our manufacturing activities into the distribution platforms, we add a lot of value in each of our 3 markets.



# CENTRAL SERVICES

From our headquarters in Belgium, we support our companies with central departments. We guide them with specific support for financial services, marketing, business development, IT, HR & Legal affairs. In that way, our local companies can focus on their customers.



## BUSINESS DEVELOPMENT

- Business review every 2 months
- Close follow-up and support on strategic & daily business questions
- Long-term strategy for the group
- Detect new opportunities
- Reinforce the group with new acquisitions



## FINANCE

- Accountancy for group members
- Fiscal & VAT declarations
- Monthly financial management reports
- Payments of salaries & suppliers
- Follow-up on customer payments
- Annual year-end closing & consolidation
- Negotiations with banks
- Contracts
- Cash treasure
- Transfer pricing



## IT

- Central support for IT
- ERP-experts on Microsoft Dynamics
- Business Analysts & implementations
- CRM
- Operations: stock, logistic processes, monitoring master data
- WMS
- Business Intelligence



## MARKETING

- Act as an internal publicity agency
- Individual experts on e-commerce, product information, event support
- Offline & online communication
- Guidance for the sister companies in their marketing needs
- A balance between building long-term strategies & acting as a flexible partner for short-notice needs
- Following trends & fit in where needed
- Bottom up, not top down



## LEGAL & HR

- Legal support where necessary
- Drafting & checking contract
- Support on acquisitions, deals & mergers
- Launch & follow-up of legal & court procedures
- Intellectual property: trade marks, patents, copyrights,...
- Support on implementation of regulations







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**JOIN OUR MISSION.  
MAKE WATER COUNT.**

## FACTS & FIGURES



**+ 1300**  
EMPLOYEES



**29**  
COMPANIES



**B2B & B2C**  
CUSTOMERS



# POLLET WATER GROUP

The **Pollet Water Group** is a worldwide **water specialist**, offering **products, solutions** and **brands** for the home market, hospitality, commercial buildings and industry. We **treat the water** in your home to protect the piping and your household devices and enhance your water experience. We improve the taste of the water you serve in your restaurant, café or bar. We help your business shift from traditional bottled water to **POU drinking water systems** and personalised bottles. We protect your professional kitchen equipment and make your crystal shine. We ensure your apartment, school, hospital or office benefits from perfectly treated water and protect your building against the harmful effects of hard water. We offer drinking water solutions for your residents or employees. We **design** and **build water installations** for your production plant. We treat water from alternative sources to reduce operating and energy costs and improve your production processes.

## Distribution

- Local presence in 15 countries
- One-stop shopping for water treatment
- Customer service with technical support, water analyses, calculations, costings, commissioning,...
- Train the next generation of
- Worldwide export, daily shipments, 24/7
- Central ERP & warehouse management system
- Over 250.000 m<sup>2</sup> warehouse capacity

## Manufacturing

- 6 manufacturers: Herco (DE), Esli (TR), Delta (BE), Euraqua UK (UK), Cappers (FR), Hydris (BE)
- Standard products & made-to-measure concepts

## Engineering

- 2 engineering companies: Eco-Vision (BE) & Aqualine Water Technology (Jordan)
- DBFO: Design, Build, Finance & Operate
- Environmental solutions

28

5 manufacturers &  
21 distribution offices &  
2 engineering  
companies



In-house research &  
product development

14

Specialised water  
treatment companies in  
14 countries



Products, solutions &  
brands for the  
domestic, hospitality,  
commercial, industrial  
and wastewater markets



Serving customers  
worldwide



Water treatment  
companies, OEMs, DIY,  
public authorities and  
sanitary wholesale

# OUR MARKETS

BY APPLYING THE MOST  
ADVANCED TECHNOLOGIES, WE  
TAKE UP THE BIGGEST CHALLENGE  
OF OUR TIME: WATER.

Our 29 companies are dedicated to developing solutions that improve the quality of water and enable a more efficient use of water. We engineer, assemble and commission. We are committed to offering intelligent and user-friendly products that purify the water in your homes, schools, buildings, factories, businesses, hospitals, ... By applying the most advanced technologies, we take up the biggest challenge of our time: water.



## DOMESTIC SOLUTIONS

PERFECT WATER.  
PERFECT HOME.

Components  
Drinking water systems  
Filtration systems  
Point Of Use devices (POU)  
RO's  
Softeners  
Ultra-filtration systems

Commercial RO's  
Drinking water systems  
Filtration systems  
Personalized water bottles  
Point Of Use devices (POU)  
Retention tanks  
Softeners  
Water filter cartridges  
Water storage tanks



## HOSPITALITY SOLUTIONS

GREAT WATER.  
GREAT TASTE.



Drinking water systems  
Filtration systems  
Point of Use devices (POU)  
RO's  
Softeners  
Ultra-filtration systems  
Water coolers



## COMMERCIAL SOLUTIONS

SAFE WATER.  
SAFE BUILDINGS.



## INDUSTRIAL SOLUTIONS

RELIABLE WATER.  
RELIABLE PRODUCTS.

Softeners  
Filtration  
RO  
Ultra-filtration  
POU devices/systems  
Booster units  
Blowdown systems  
Water storage tanks  
Destillo for mixed-bed demineralization

MBR  
Physico-chemical water treatment  
Vacuum distillation  
Ion exchange  
Filtration  
Membrane solutions



## WASTE SOLUTIONS

WE'RE CLOSING  
THE LOOP.





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## SUPPORTING POOL BUILDERS.

DISTRIBUTION

MANUFACTURING

### FACTS & FIGURES



**+ 200**  
EMPLOYEES



**11**  
COMPANIES



**B2B**  
CUSTOMERS



# POLLET POOL GROUP

Being close to our pool builder, offering the best products as an independent supplier and being fully committed to service; this is what Pollet Pool Group stands for. With a solid base of 9 distribution companies, we support the local markets with a range of high-quality products, technical support, training courses, an online ordering platform, etc.

Our historical experience with distribution has been strengthened with the knowledge of two of our own manufacturers. The local identity of our PPG companies, our promise to consider the pool builder as our most important partner in every country & the strength of our manufacturers is how we make the difference. Pollet Pool Group: Supporting Pool Builders.

## Distribution

- 8 European distribution offices + 1 subsidiary in Angola
- Only for the professional pool builder
- The most complete range of pool components
- Own products in collaboration with renowned partners

## Manufacturing

- 2 manufacturers: Aquadeck & NIVEKO
- Only for the professional pool builder
- A complete & exceptional range of pool products
- Full support: from sales to training over comprehensive
- technical support and custom-made products



Only for the professional  
pool builder



An exceptional range  
of pool products &  
solutions



Comprehensive  
technical support



Range of technical and  
business trainings



Own products through  
our manufacturers and  
in collaboration with  
renowned partners

# DISTRIBUTION POLLET POOL GROUP

ACT GLOBALLY.  
THINK LOCALLY.



## COLLABORATION WITH PREMIUM BRANDS

Acis  
Bayrol  
Eva Optic  
Fairland  
Hayward

Pentair  
Renolit  
Speck Pumpen  
Waterco



## PPG EXCLUSIVE PRODUCTS

Dosing equipment  
Filters  
Heat pumps  
Lights

Pool cleaners  
Skimmers  
Spa's  
Maintenance  
equipment





# MANUFACTURING POLLET POOL GROUP

AQUADECK AND NIVEKO,  
OUR MANUFACTURERS



**AQUADECK**

Acis  
Bayrol  
Eva Optic  
Fairland  
Hayward

Pentair  
Renolit  
Speck Pumpen  
Waterco



**NIVEKO**

Acis  
Bayrol  
Eva Optic  
Fairland  
Hayward

Pentair  
Renolit  
Speck Pumpen  
Waterco



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**ACHIEVE THE BEST  
POSSIBLE QUALITY OF  
LIFE FOR PATIENTS**

## FACTS & FIGURES



**+ 250**  
EMPLOYEES



**6**  
COMPANIES



**B2B**  
CUSTOMERS

# POLLET MEDICAL GROUP

Pollet Medical Group offers medical excellence to dialysis & apheresis centres, hospitals and medical device companies. Thanks to our three manufacturers, we produce water treatment installations, standard procedure sets & trays and hemodialysis solutions concentrates. Our three distributors deliver high-quality products & services intended for dialysis and apheresis in France and its overseas territories. Thanks to the combined experience of these six companies, the complementary business and skills in international development, Pollet Medical Group can play its role as a leader in the medical industry.

## Distribution

- 3 distributors: Hemotech, Hema.T Medical & Hemotech Belux
- A full-service provider for hospitals, apheresis and dialysis centres
- Water treatment installations and services
- Reprocessing services for hospitals and medical device companies
- Integrated medical logistics

## Manufacturing

- 3 manufacturers: DWA, Herco Medical, Sterima
- Water treatment installations
- Standard procedure sets & trays
- Hemodialysis solutions



A full-service provider  
for hospitals and dialysis  
centres



Water treatment  
installations and  
services



A team  
of nurses



Technical team  
24/7

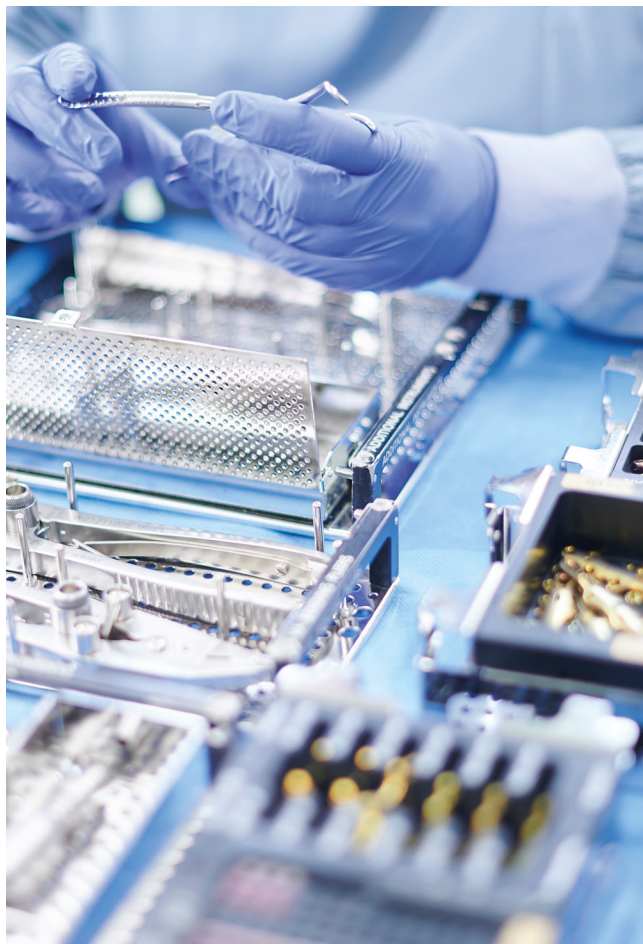


Offering the best for  
extracorporeal therapies



# OUR SOLUTIONS

OUR KNOW-HOW, SOLUTIONS  
& SERVICES CONTRIBUTE TO  
ACHIEVE THE BEST POSSIBLE  
QUALITY OF LIFE FOR PATIENTS.



## **STERILISATION SERVICES**

Integrated medical logistics  
On-site and off-site sterilisation for hospitals  
Manufacturing and distribution of standard  
procedure sets & trays with reusable  
instruments to hospitals  
Sterilisation of surgical instruments and  
loaner sets



## HEMODIALYSIS SOLUTIONS

Blood tubing  
Catheters  
Dialysis concentrates  
Dialysis machines  
Dialyzers



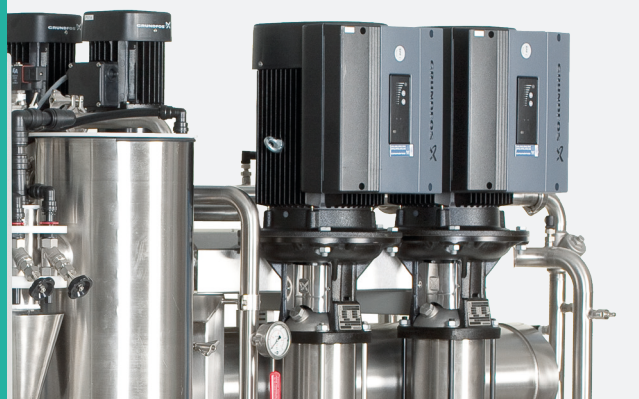
## SOLUTIONS FOR APHERESIS & RHEOPHERESIS

Blood tubing  
Catheters  
Dialysis concentrates  
Dialysis machines  
Dialyzers



## WATER TREATMENT FOR DIALYSIS FACILITIES

Concentrate supply  
Engineering & construction of medical water treatment systems including accessories  
Media supply systems  
Water treatment



# ACTIVE WORLDWIDE

Pollet Group owns more than 40 companies in 17 countries mainly in Europe. Our companies are active in water treatment, pool business & the medical industry.

## **WATER XPRTS**

### **Distribution**

Alamo Water Poland  
Aqua.com  
Aqualine Water Treatment  
Aquina Wassertechnik  
Bayard  
Delta Water Softeners  
Euraqua Europe  
GH Systems  
Grupagua  
Insol  
Kennet Water  
Laugil  
Micron  
PWG Angola  
PWG France  
PWG Ireland  
PWG Italia  
PWG Portugal  
Suko  
UVO3  
WaterTec  
Wycombe Water

### **Manufacturing**

Cappers  
Delta Water Engineering  
Esli  
Euraqua UK  
Herco Wassertechnik

### **Engineering**

Eco-Vision  
Aqualine Water Technology



## ***POOL XPRTS***

### **Distribution**

Golden Coast  
PPG Angola  
PPG Belgium  
PPG Portugal  
PPG Spain  
PPG UK / Ireland  
Pomaz  
VB Klimatechnik  
Welldana

### **Manufacturing**

Aquadeck  
Niveko

## ***MEDICAL XPRTS***

### **Extracorporeal**

DWA  
Hema.T  
Hemotech  
Hemotech Belux  
Herco Medical

### **Sterilisation services**

Sterima



“Each of our companies is indispensable because of their specific knowledge, know-how and expertise. All of these companies share the same DNA: a family business with local roots and an excellent reputation. Thanks to our combined experience, our complementary businesses and our skills in international development, we are leaders in water treatment, the pool business and the medical industry.”

Pollet Group  
Water, Pool, Medical XPRTS